
SPI Outsourcing



COMMERCIAL

MILITARY

GOVERNMENT

What is Outsourcing with SPI?

Outsourcing is when an organization transfers the ownership and deliverability of a business or technology process to another company like SPI. The critical element to this process is the control transfer. This differentiates outsourcing from business relationships in which you retain control of the process or, in other words, tell us how to do the work. In outsourcing relationships with SPI, our customers normally do not instruct us how to perform our task but, instead, focus on communicating what results they want delivered; leaving us to manage the process and achieving the desired results for the client.

Why SPI Should be Your IT Outsourcing Partner

SPI has 14 years experience along with an outstanding reputation with top U.S. commercial, military and government customers for delivering quality solutions on time and in budget. The company has proven methodologies and processes that ensure smooth ramp up and delivery as well as workforce flexibility management.

How do We Begin a Relationship with SPI

SPI works with companies to define their business objectives and the desired outcome of the outsourcing relationship. SPI reviews the current business processes and technology environment to enable our team to respond with an appropriate recommendation which will include cost, implementation and timing information. Once the scope of the relationship is agreed upon we create a formal services proposal for review. When the proposal is approved it "freezes" the scope. SPI then provides a formal discovery, project plan, transition and deliverables agreement which includes payment terms, costs, milestones, reporting and schedules.

Managing the Outsourced Relationship

Once SPI begins an outsourced services engagement, a project manager will be assigned to the account to lead the relationship. The project manager has complete responsibility and accountability for ensuring the terms of the agreement are met. They become the point of contact for SPI and the client's personnel. SPI has development facilities in the U.S. and India, and can leverage multiple locations for faster delivery, quality and cost savings.

How Does SPI Handle Privacy Issues

SPI understands the need for protecting privileged client information and as such all our client data is handled with the same degree of safety and security as our high-level security accounts. Our experience with various U.S. military and government organizations makes our teams well-qualified.